

# IBM Cloud Vision, Hybrid Cloud and Hybrid IT, DevOps ... to accelerate Digital Business

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**IBM.**

# Disruptors are reinventing business processes and leading their industries with digital transformations

## Frontline Decision Making

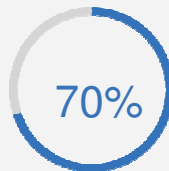
Business Leaders go Mobile First



of the LOB apps in customer-facing roles will be built for mobile-first consumption by 2017<sup>1</sup>

## Real Time Insight Driven Processes

CIOs enable fast insight-driven decisions



of CIOs say analytics and big data drive innovation at their firm<sup>2</sup>

## Digital Innovation

Developers are rewriting the world in code



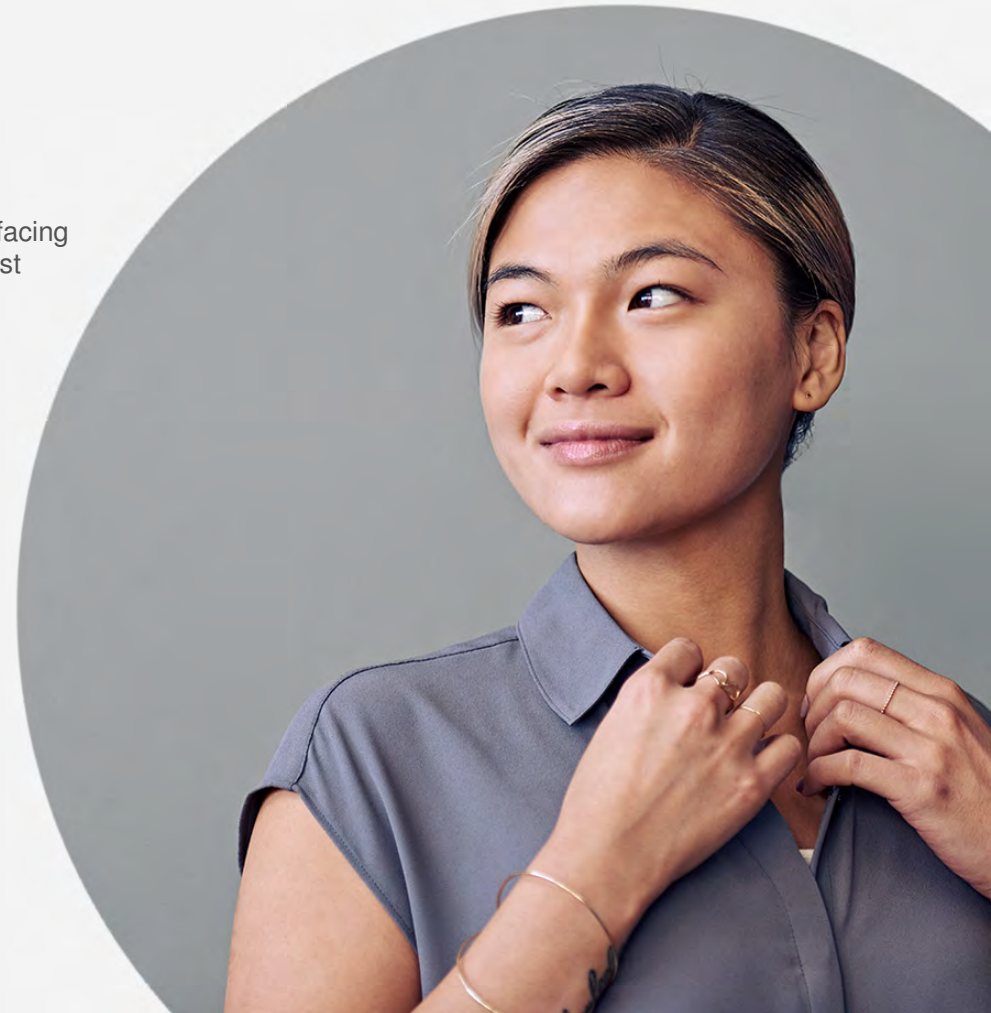
APIs published today, public APIs doubled in the past 18 months<sup>3</sup>



<sup>1</sup>) The Customer-activated Enterprise, *Insights from the Global C-suite Study*, IBM Institute for Business Value, 2013

<sup>2</sup>) IDC Directions, "How SaaS Gets Built" Doc # DR2014\_T3\_RM March 2014

<sup>3</sup>) See ProgrammableWeb, [http://www.programmableweb.com/category/all/apis?order=field\\_popularity](http://www.programmableweb.com/category/all/apis?order=field_popularity).



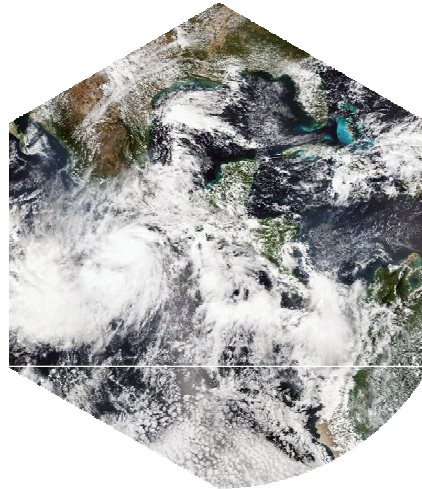
# Will you disrupt or be disrupted?



Bringing insight directly to  
their maintenance engineers  
via mobile



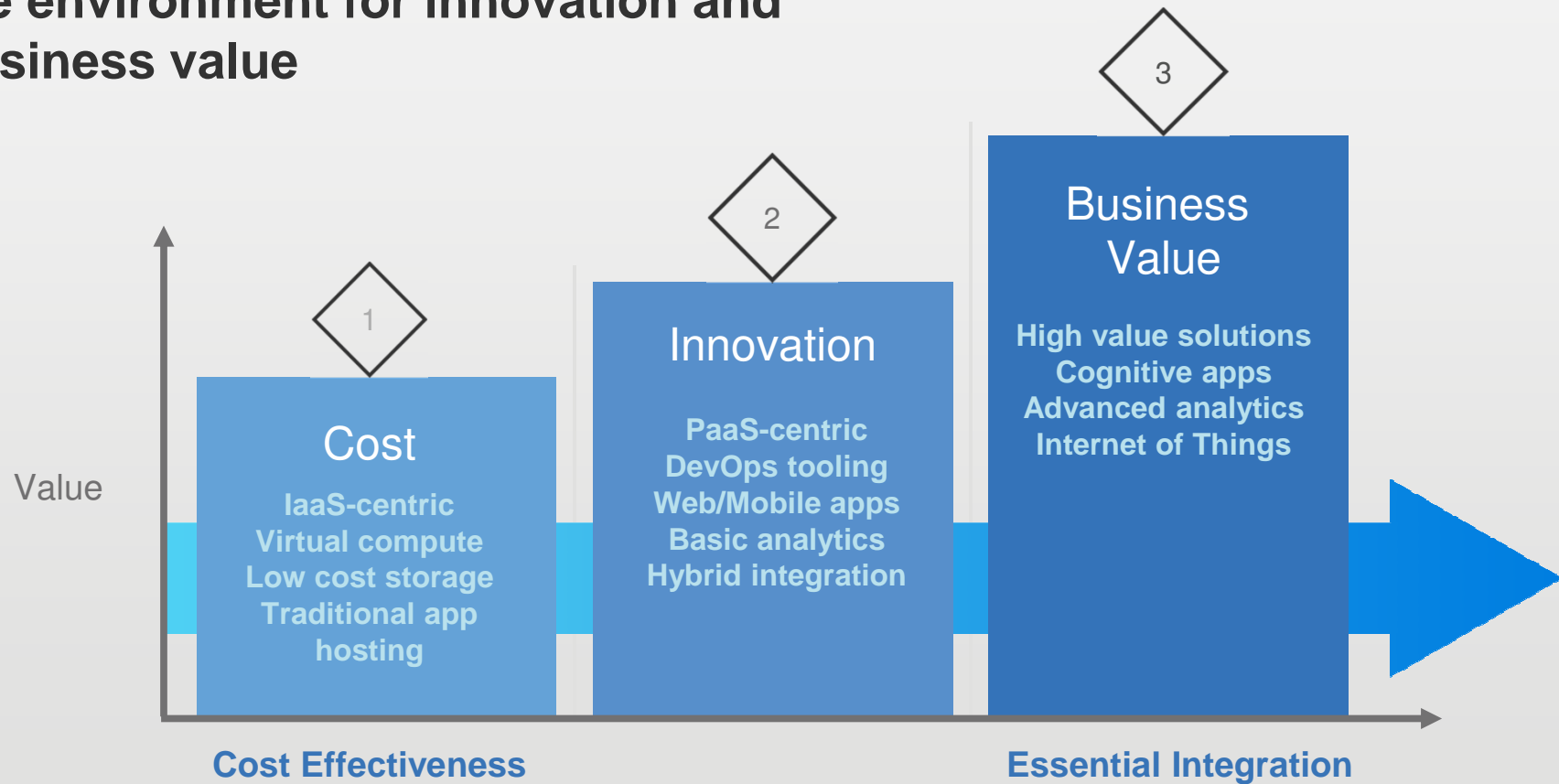
Using weather data  
to predict real time inventory  
needs



Sourcing new innovation  
from mobile developer  
communities



## The role of the cloud is maturing into the environment for innovation and business value



## Disruptive Threats: Driving Innovation

**“The ‘Uber syndrome’ – where a competitor with a completely different business model enters your industry and flattens you.”**

Judy Lemke, CIO, Schneider, United States

In the next 3-5 years,

**54%**

of CxOs expect challenges from competitors outside their industry.

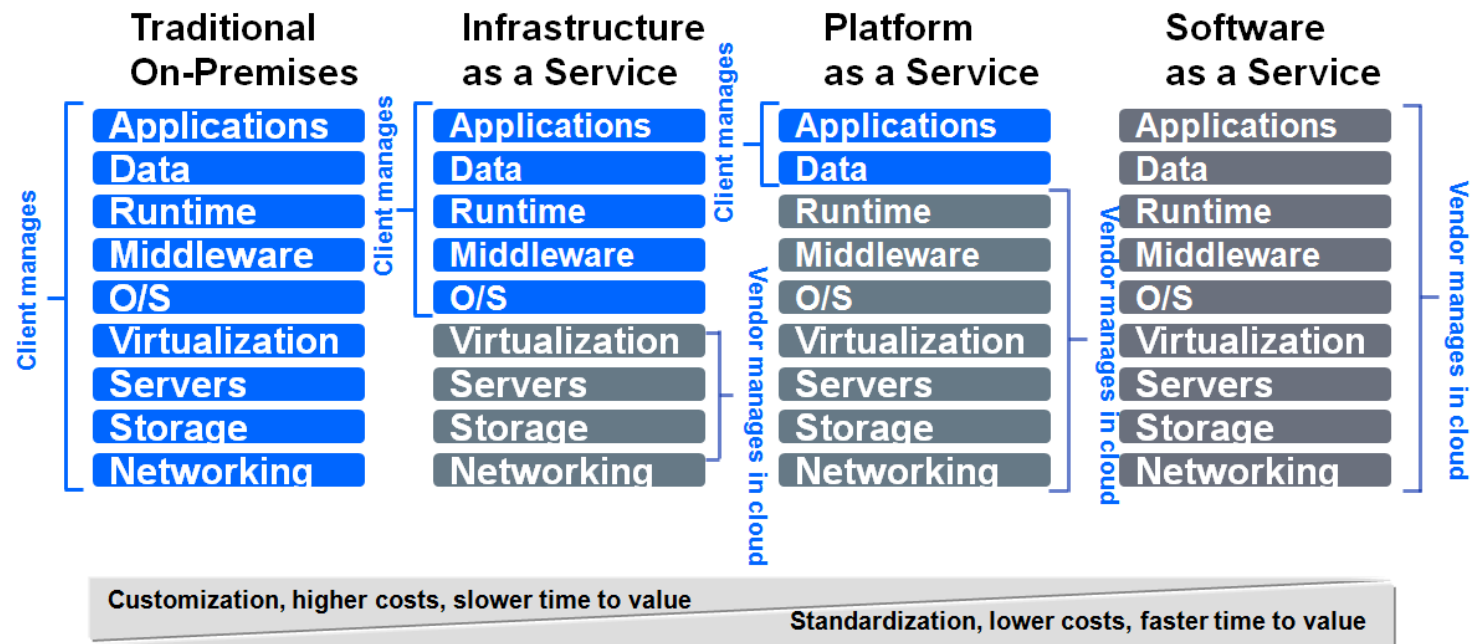
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IBM Institute for Business Value

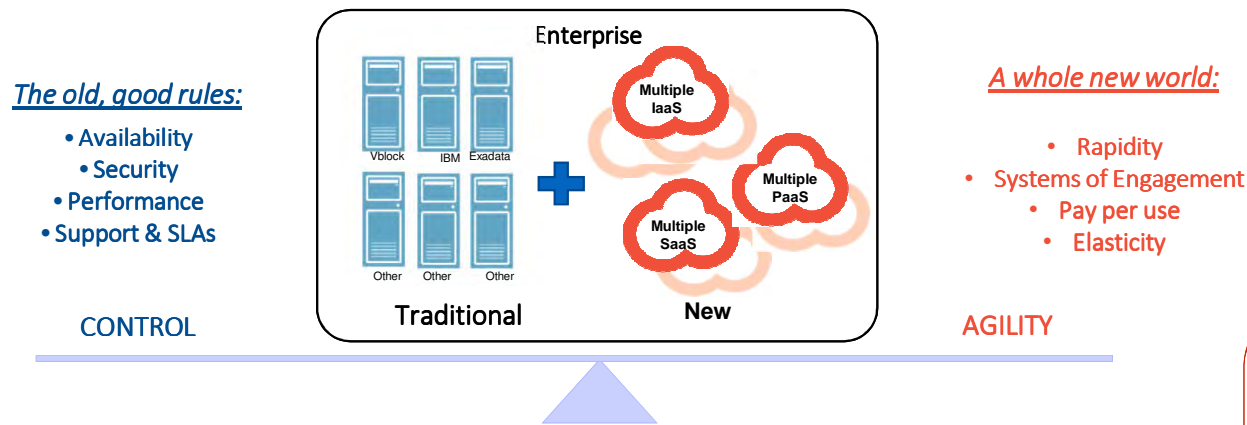
# Cloud computing and traditional IT

Cloud has three service models: Infrastructure as a Service (IaaS), Platform as a Service (PaaS), Software as a Service (SaaS).



# Multi speed and bimodal IT

The connection of one or more clouds to on-premises systems and/or to other clouds



## The old, good rules:

- Availability
- Security
- Performance
- Support & SLAs

## A whole new world:

- Rapidity
- Systems of Engagement
- Pay per use
- Elasticity

- Benefit from simplified infrastructure
- Require cost efficiency through improved virtualization and automation
- Drive controlled data growth

- Require massive scale and rapid pace
- Accelerate business insights
  - Rely on data elasticity, supporting diverse hardware

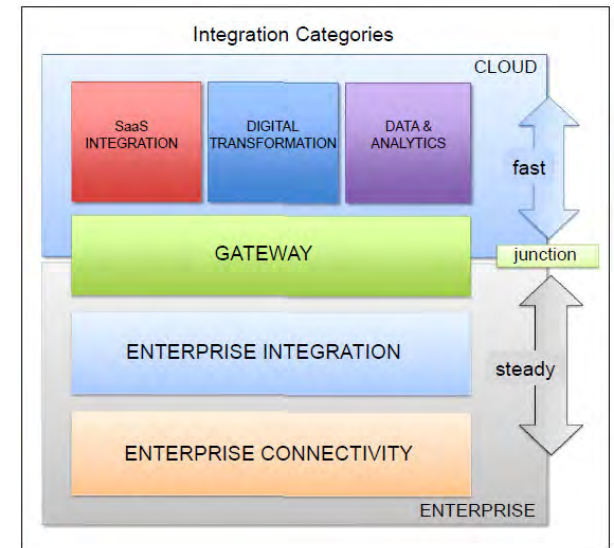
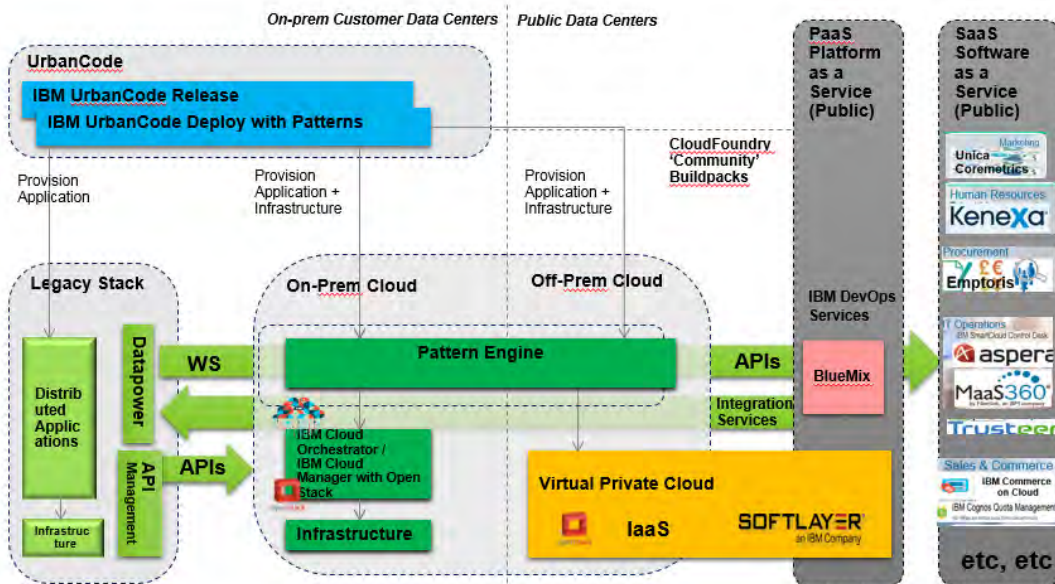
**Composable environments** to rapidly build and deploy new cloud-native and mobile solutions

**Flexibility** to move apps to the cloud as-is or build cloud native solutions

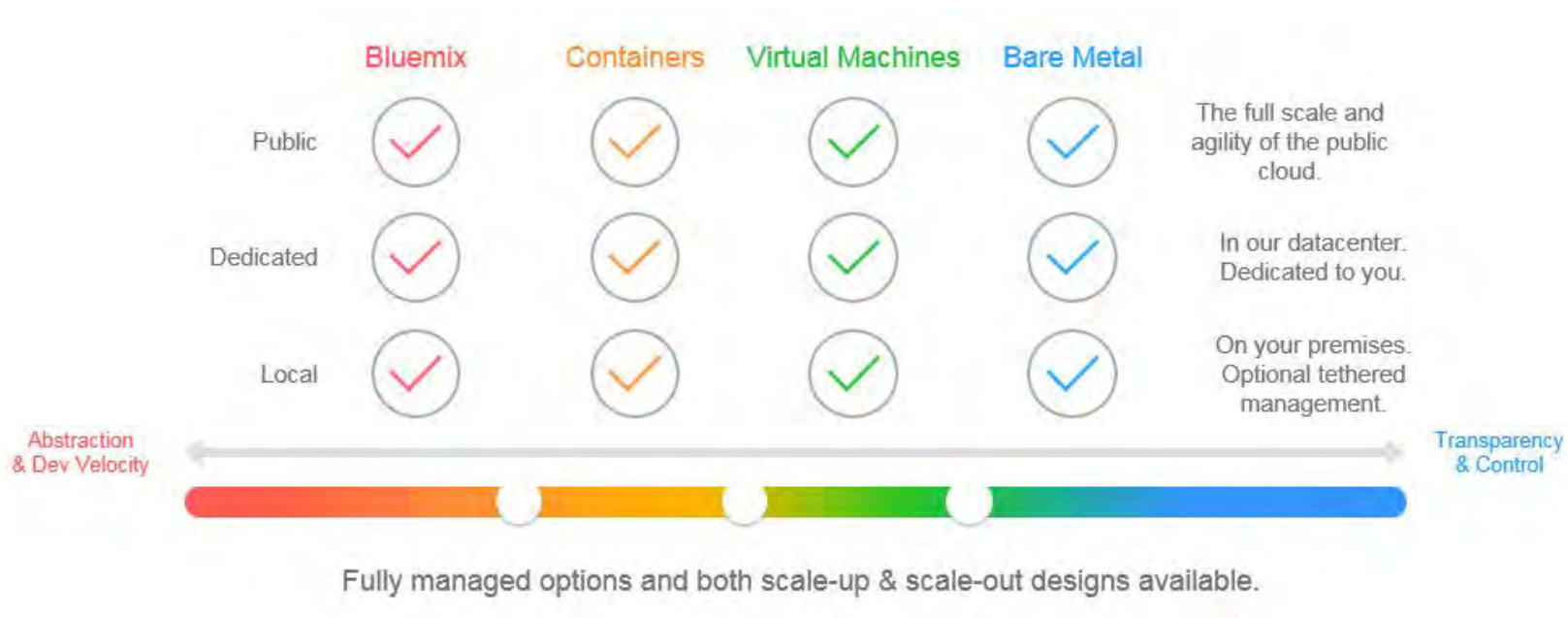
**Leverage existing investments** by connecting them to cloud services

# Hybrid Integration: which level?

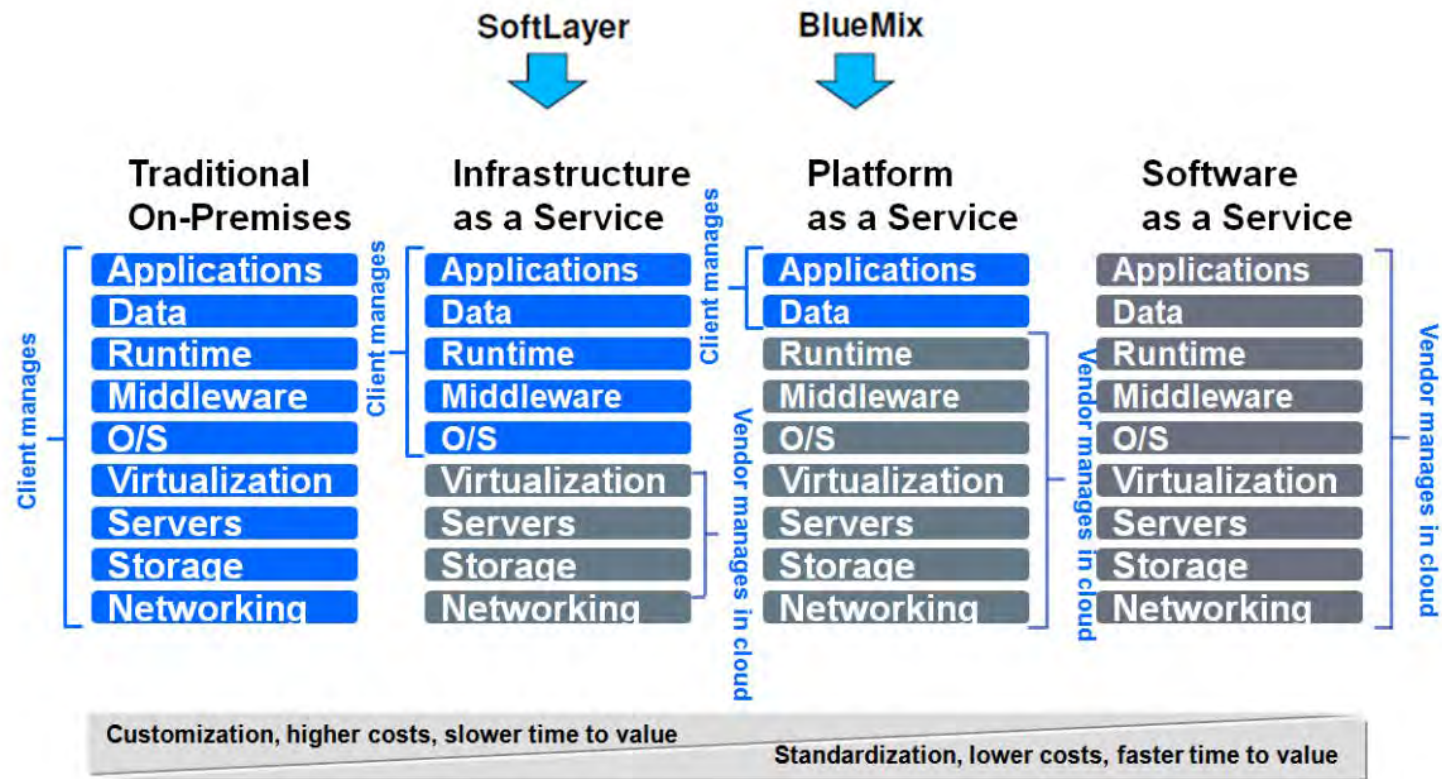
- When discussing cloud integration is important to understand which perspective is approaching since it influences the direction and goals of the discussion
- Cloud integration occurs at different levels within the cloud stack (IaaS or SaaS) between different endpoints (cloud-to-cloud, cloud-to-off premise, cloud-to-no cloud). Moreover integration might be at application layer where apps exchange data or at management one (controlling multiple clouds)



# Run-times and delivery models to suit the full spectrum of enterprise needs



# IBM-provided cloud services models



# IBM SoftLayer Datacenters: Global Footprint

The expanding SoftLayer global footprint offers access to infrastructure choices through 28 data centers for improved global reach and performance



## Triple-network architecture

- **Public network:** Connection to public Internet through Tier 1 carriers with multiple 10 Gbps connections
- **Private network:** dedicated, stand-alone third carriers not connected to the public network with unmetered bandwidth usage between servers and data centers
- **Management network:** Out-of-plane management network connection through an unlimited VPN connection for more secure management

*How do I get there?* Internet, VPN or MPLS

Every aspect of a SoftLayer data center—from location and accessibility to power density and redundancy—is designed to guarantee its security, resiliency, and efficiency. Each is staffed 24x7 with experts to troubleshoot and address the rare issues that can't be directly resolved through the automated management system.

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# Hybrid IT and hybrid cloud delivery model

Mix and match bare metal servers, virtual servers and turnkey private clouds, and manage them from a single control pane or API with unlimited datacenter-to-datacenter networking



**Virtual server environment**

For unpredictable, seasonal or research and development workloads



**Virtual Private cloud**  
Non-shared single-tenant virtual infrastructure

Workloads requiring more stringent security, isolation, performance



**Bare metal (non-virtual) infrastructure**

Build your own Hosted Private Cloud with your own hypervisor stack

24x7 Support	Monitoring	Auto scaling	Image and Flex img.	Email delivery srvs.	Accounting
Firewalls SW/HW	Load balancers	DNS services	CDN	SSL certificate mngt.	Security mngt.
SAN – IOPS/Snapshot		NAS – IOPS/Snapshot		Object Storage	
File and Block level Backup					
Virtual and phisycal infrastructure					
x86 Data Center PODs					
Unique Triple Network Architecture allows point-to-point intra-application and inter-data center connectivity					
Infrastructure Management System provides orchestration and automation					

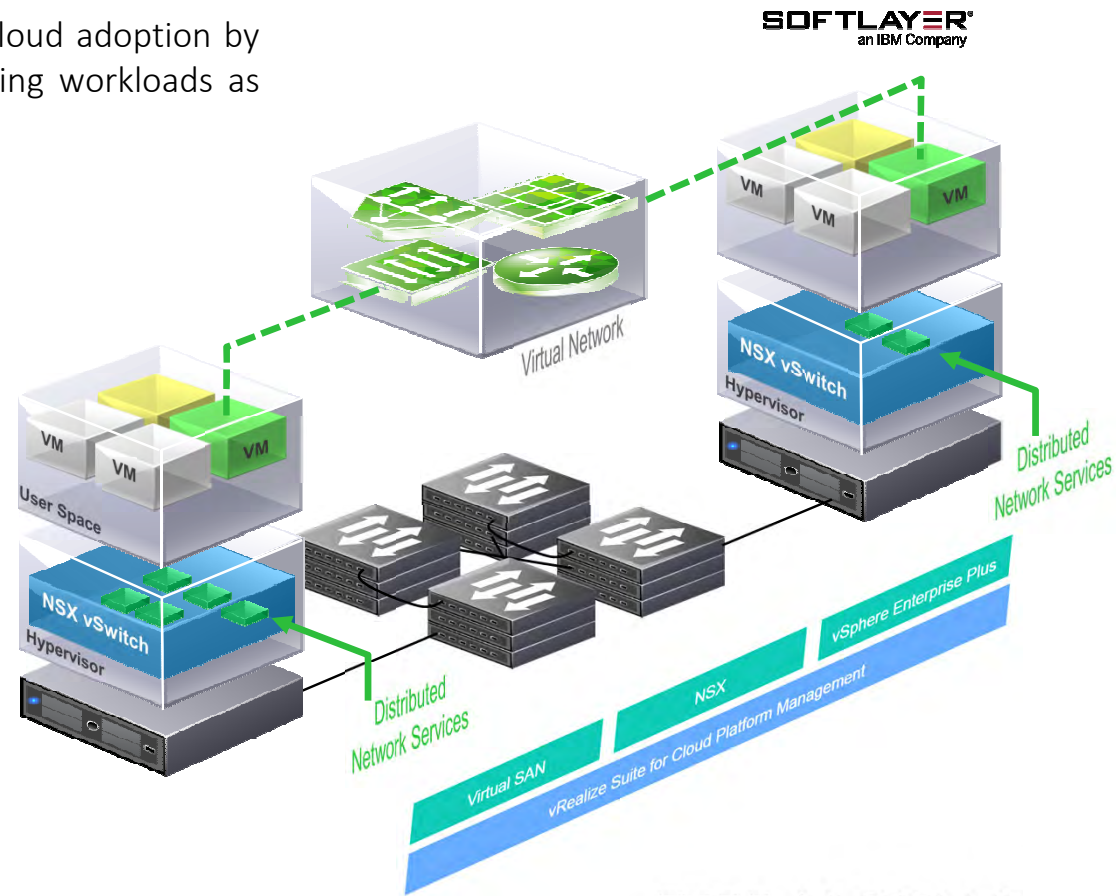


# IBM and VMware @ Softlayer

Global strategic partnership to accelerate enterprise hybrid cloud adoption by enabling customers to easily and securely extend their existing workloads as they are from on premise data center.

VMware software with cost-effective **CPU based pricing**:

- vSphere implementations in SoftLayer enable utilization of vRealize Automation, Operations and Business, vCenter, vSAN, Integrated Openstack, Site Recovery Manager and NSX-V\*\*.
- Automated implementation of VMware's design: the architecture has been created jointly and validated by VMware experts along with cookbooks available\*.
- Consistent tools across the enterprise, seamless networking and security, simple and fast deployment with a global reach for a true worldwide hybrid implementation.



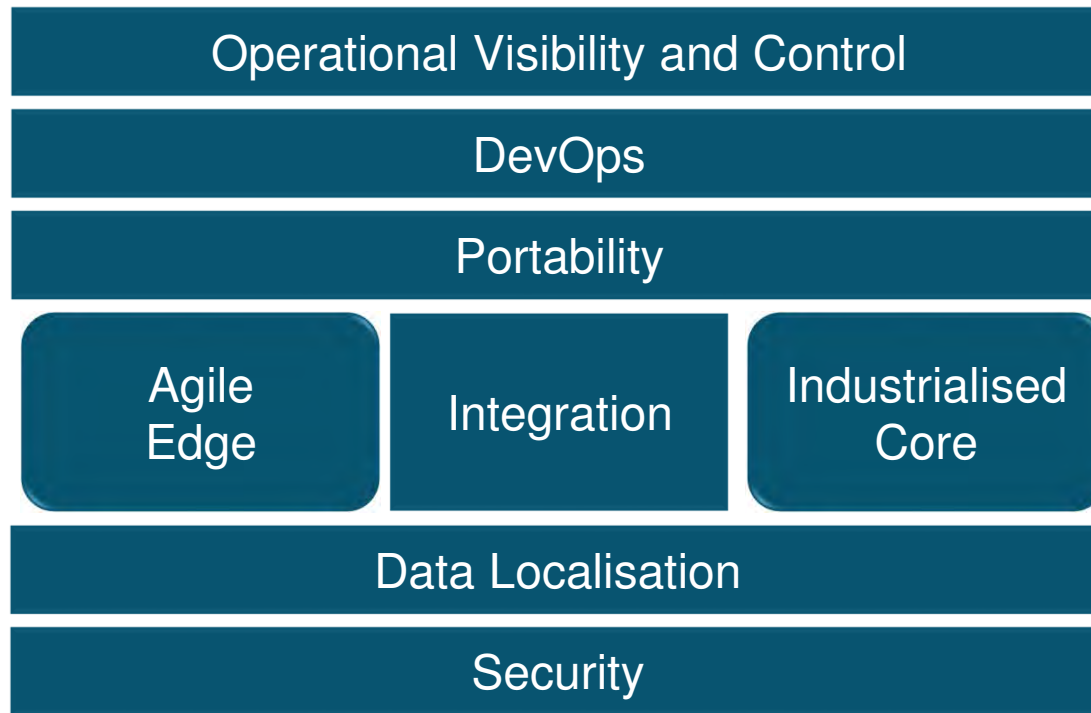
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\* <http://www.ibm.com/cloud-computing/solutions/ibm-vmware/>

IBM | vmware®

## Business Value: It Transformation – Solution Outline



# Moving to hybrid service enabled architectures

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Investment and data  
locked in backend  
systems



Little experience  
with cloud as an  
interaction tier



Limited knowledge and skill  
to implement  
transformational projects

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## IBM is leading the market in the API Economy and Hybrid Cloud

By 2016, 50% of B2B collaboration will take place  
through Web APIs (Gartner)

Over 80% of enterprise IT organizations will commit  
to hybrid cloud architectures by 2017 (IDC)

IBM is #1 in API and Gateway market share per Gartner  
Application Service Governance MQ

Reaction to IBM Connect offer announcements were strong  
Ovum: Roy Illsey—"Workshops and related services are  
excellent."

# Connect To Cloud enables hybrid architectures to speed digital transformation

## Enterprise Connections

WebSphere Connect, z/OS Connect, DB2 Connect

1. **Expose & Publish** logic and data from Systems of Record as APIs
2. **Connect to cloud from** on-premises business logic to enhance applications (Watson API, Data services)

## Bluemix Connections

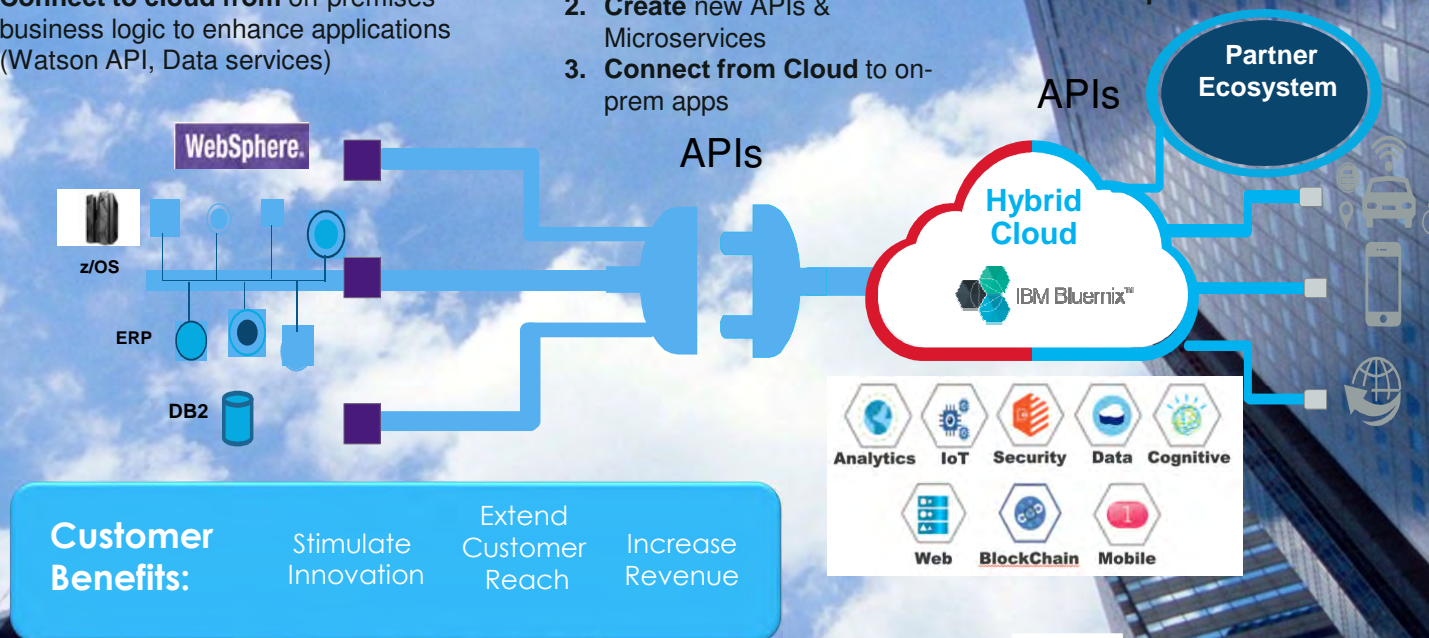
API Connect, App Connect, Message Connect, Business Operations Connect, DataWorks Forge,

1. **Discover & Consume** APIs
2. **Create** new APIs & Microservices
3. **Connect from Cloud** to on-prem apps

## Analytics Connections

DB2 on Cloud, Analytics for Apache Spark

1. **Deploy** data stores built for volume and scale
2. **Transform, Combine and Shape** data



# Usage Scenarios

## Existing IBM Backends

Customer has extensive data and internal applications that they have invested in and want to leverage in new ways.

### WebSphere.

Customer uses **WebSphere Connect** to expose **WAS** resources to business partners through **Bluemix**

External API

The pre-built Connect integrations to IBM Systems along with the Connect package allow for speed to expose backend resources and management of those interfaces to enable new consumption models

## Non-IBM Backends

Customer needs to be able to speed their delivery of mobile apps and new mobile capabilities while gaining better insight to customer behavior.

Customer uses **API Connect** to expose their CRM system to **Bluemix** and leverages cloud services



OpenWhisk

Through the connection of their CRM Data to Bluemix and the use of Watson, Cloudant and OpenWhisk cloud services. The customer gains quick market advantage

## Cloud Native

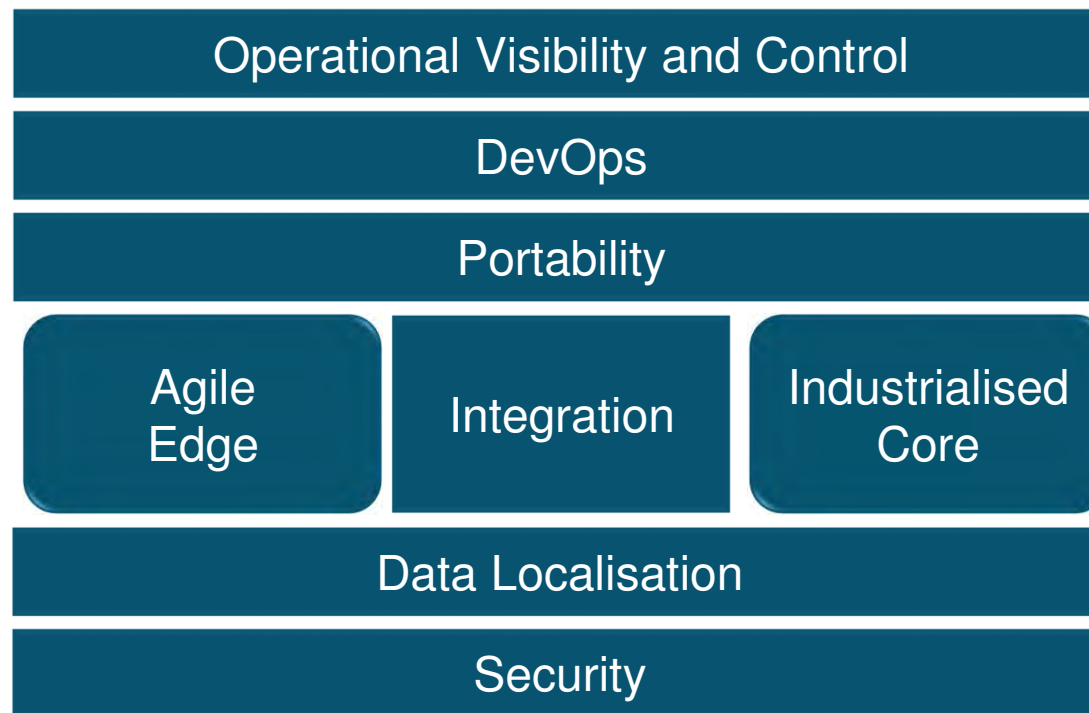
Customer is using sensors in their products to track usage and maintenance. They want a cloud based backend to aggregate the volumes of data which they will then feed to third party maintenance fulfillers.

Customer uses **DataWorks Connect** Offer to transform data from sensors storing them in the **dashDB** service on **Bluemix**

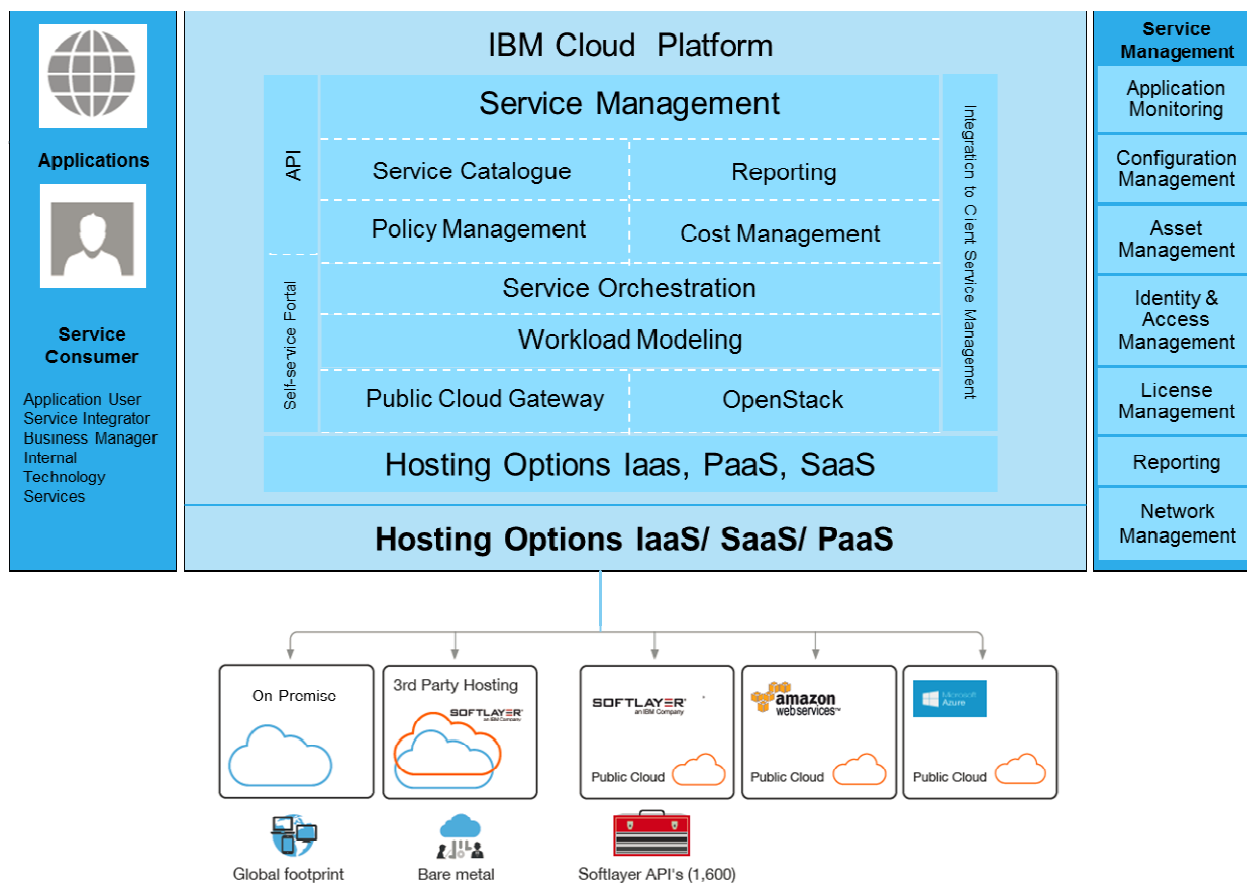


With auto scaling storage to hold large volumes of data and data transformation the company is able to rapidly deploy service service orders to regional partners to repair equipment providing service differentiation

## Business Value: It Transformation – Solution Outline

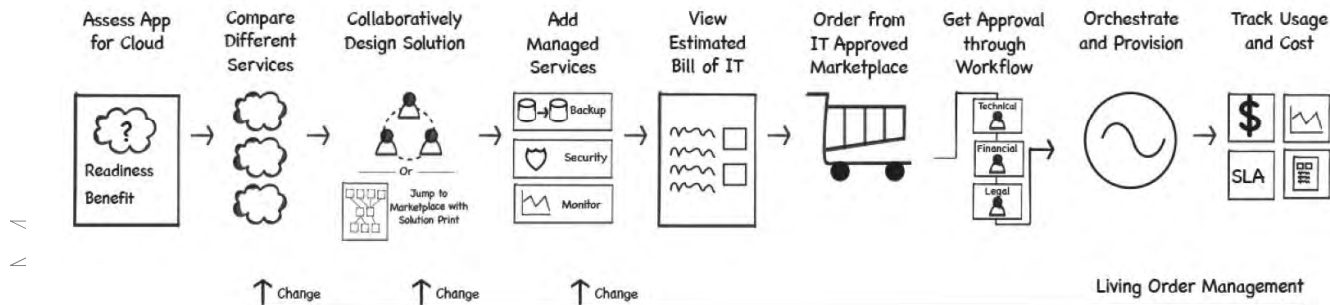


# Hybrid Cloud Service Orchestration and Management



# IBM Gravitant – Cloud Brokerage & Management

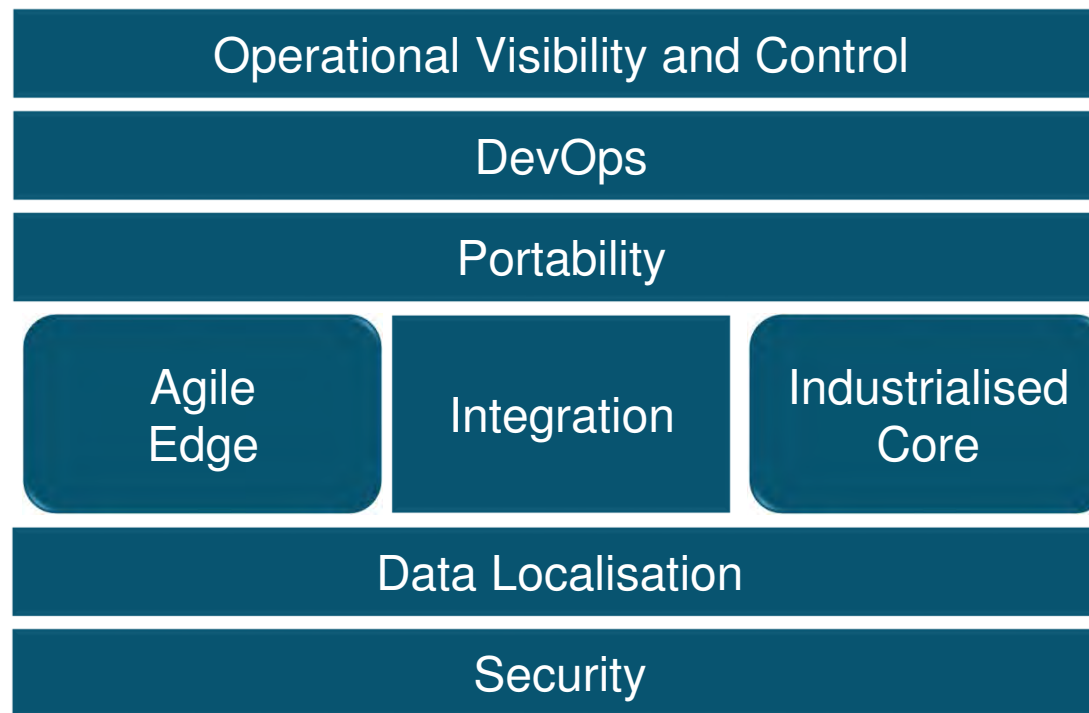
To enable Hybrid IT — multi-sourced consumption and delivery — an IT organization must centralize and manage the entire IT value chain, dynamically.



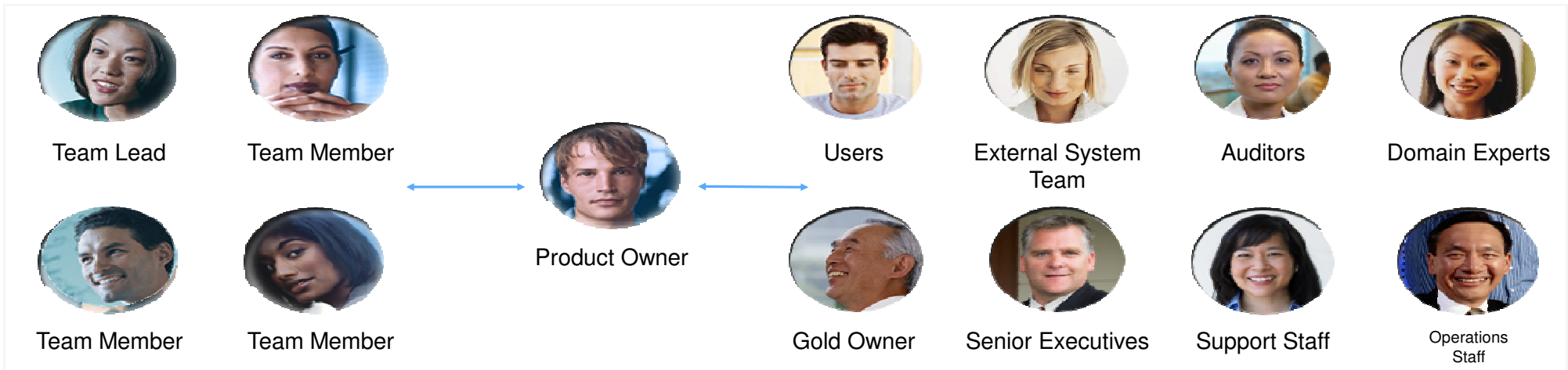
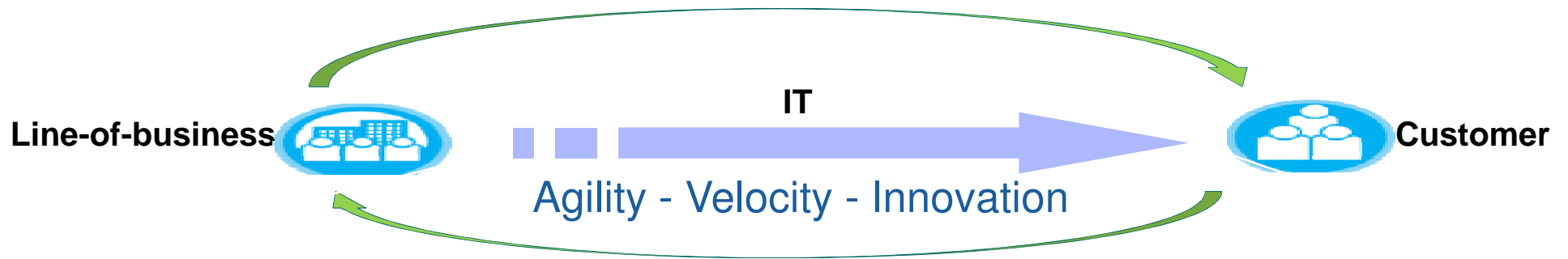
Gravitant **cloudMatrix™** cloud brokerage and management software enables IT organizations to **unify planning, consumption, delivery, and management — continuously — in a multi-sourced environment.**

- Compare Clouds
- Calculate RoI
- Decision Analytics
- Self Service IT
- Dynamic Marketplace
- Broker Operations
- Continuous Delivery
- Reduce Shadow IT
- Next Gen. ITO
- Multi-Cloud Governance

## Business Value: It Transformation – Solution Outline

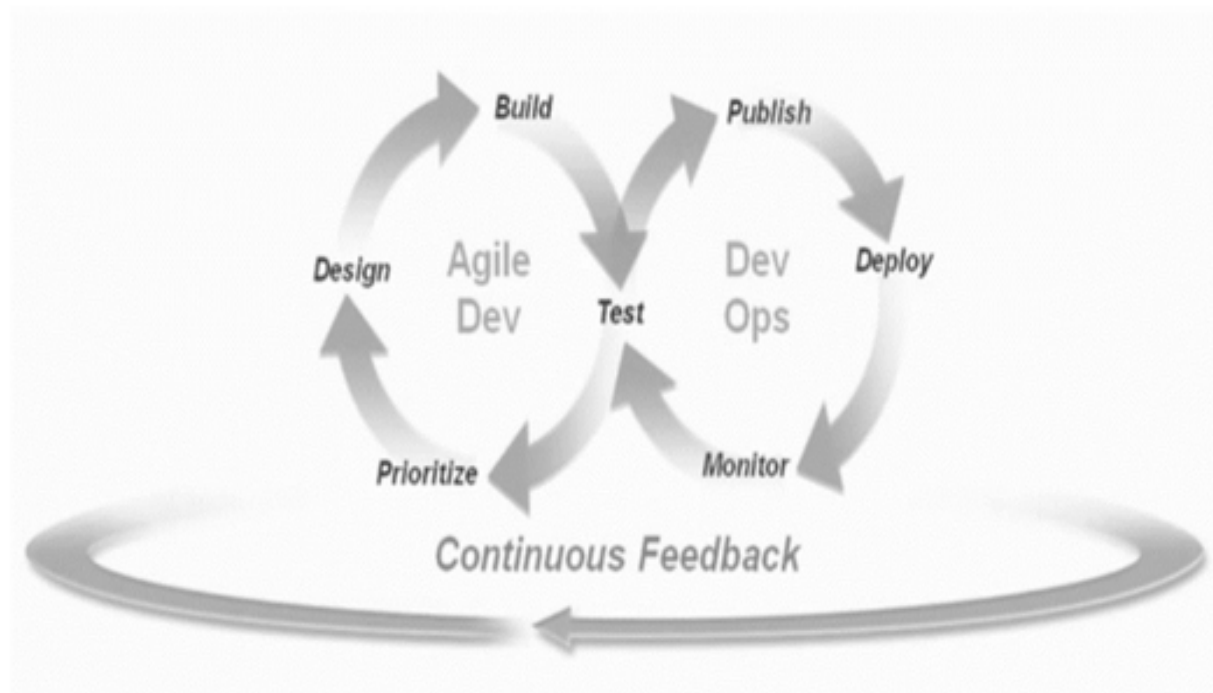


## What does the Line of Business want from IT?



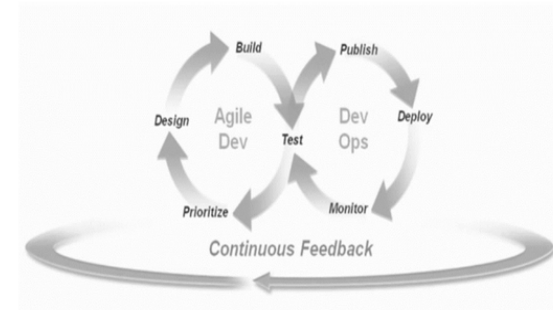
## What is DevOps?

If you ask three people what they think DevOps is and chances are, they'll give you three different answers. There are lots of definitions of what DevOps means, but the diagram below is one of the best way to express how it can be described.



## The two side of DevOps

- This diagram shows how the “**left hand side**” of the issue, the Development cycle, has been revolutionized over the past ten years or so. We’ve got to a state where the dev cycles are short and snappy. Developers have lots of skills and toolsets available to them, such as agile development and continuous integration, which help them produce code ever quicker.



- However, the “**right hand side**” of the problem, Ops, is not working with the same level of agility. They are increasingly unable to keep up with the speed of deployment requests and are often unable to provide the quick feedback that the agile development system needs. This causes friction at the boundaries.

# Defining DevOps

To grossly generalize:

- Devs think Ops are slow and
- Ops think Devs have no idea what they're asking to the Ops folks.
- **DevOps' reason to exist is to reduce that friction.**

Its practical aim is to break down the glass wall between the two groups and make each other aware of the other's view point while also providing more tools on the "right hand side" of the problem to get Ops up to the same velocity as Devs.

**In order to achieve this high \*velocity\* (an agile term) we will need to automate as much as we can throughout our entire software development process, regardless of whether it is for migration purpose or for new development objectives.**

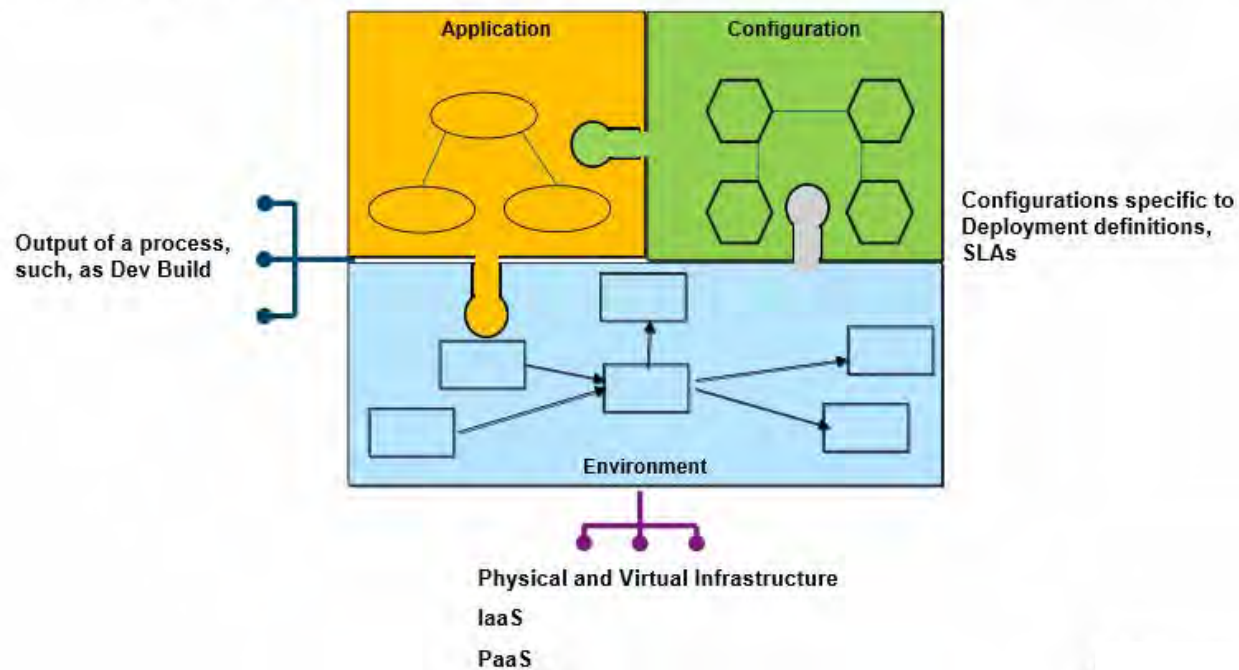
## Pattern Technology to help Ops

- Continuous integration and agile programming are all well known in the Development cycle.
- What Pattern technology does is bring that level of automation and agility into the right hand side of the issue (Ops).
- **Pattern Technology** lets you create environments on-demand, in a repeatable manner so that the *devs* and *testers* can have access to the platforms they require when they need them.
- **Pattern Technology** enables the Ops guys by giving them re-usable components in a modelling environment which they can then create instances of at a click of a button – helping them to become more agile.

# Work with Patterns

- **Both new development and migration** implies several activities that span from environment (infrastructure + middleware), configuration, applications code.

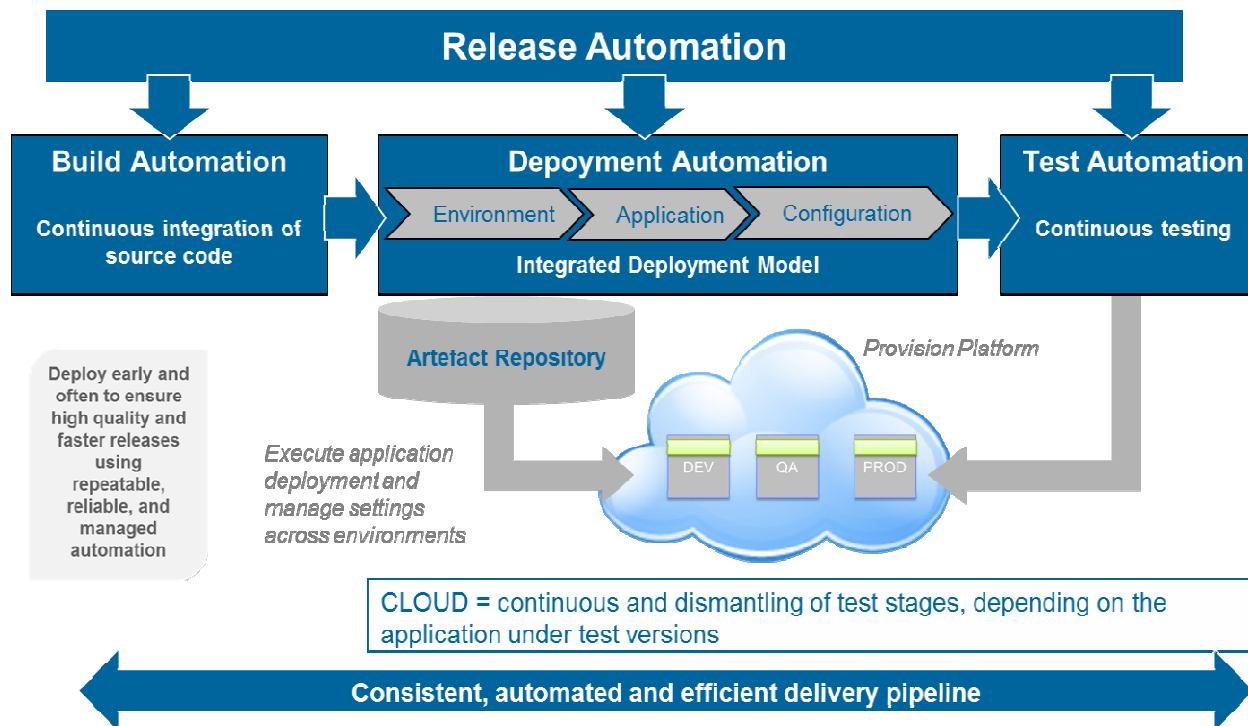
**What is a Pattern?** - The pre-defined architecture of an application in a **deployable form**, resulting in **repeatable deployment with full lifecycle management**



# A “Continuous Delivery Pipeline” with Cloud



A seamless process flow for incremental and full stack application deployment automation and infrastructure provisioning



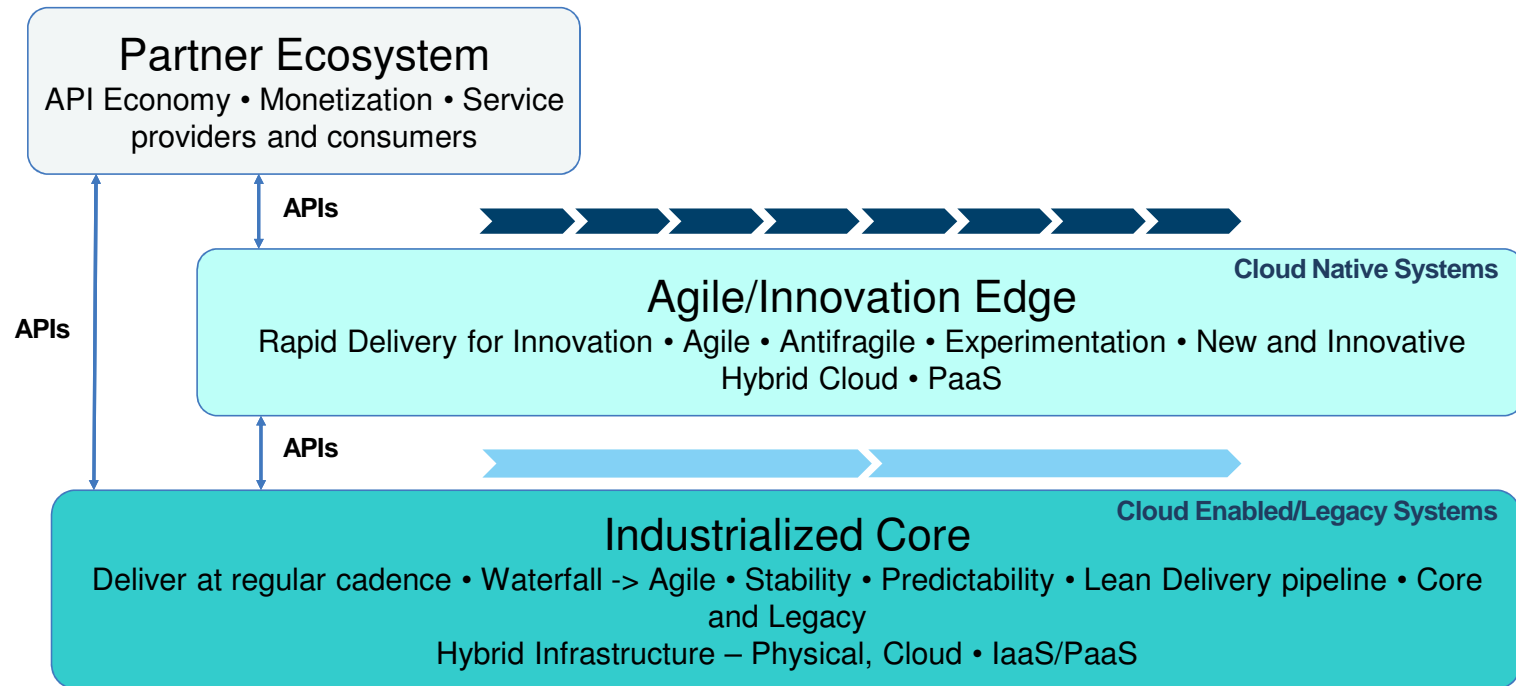
## Building a DevOps Culture

- Setup a DevOps **Center of Excellence**
- **Everyone** is responsible for Delivery, including external Stakeholders
- Common Measures of Success



It's all about the people!

# Adopting Multi-Speed IT



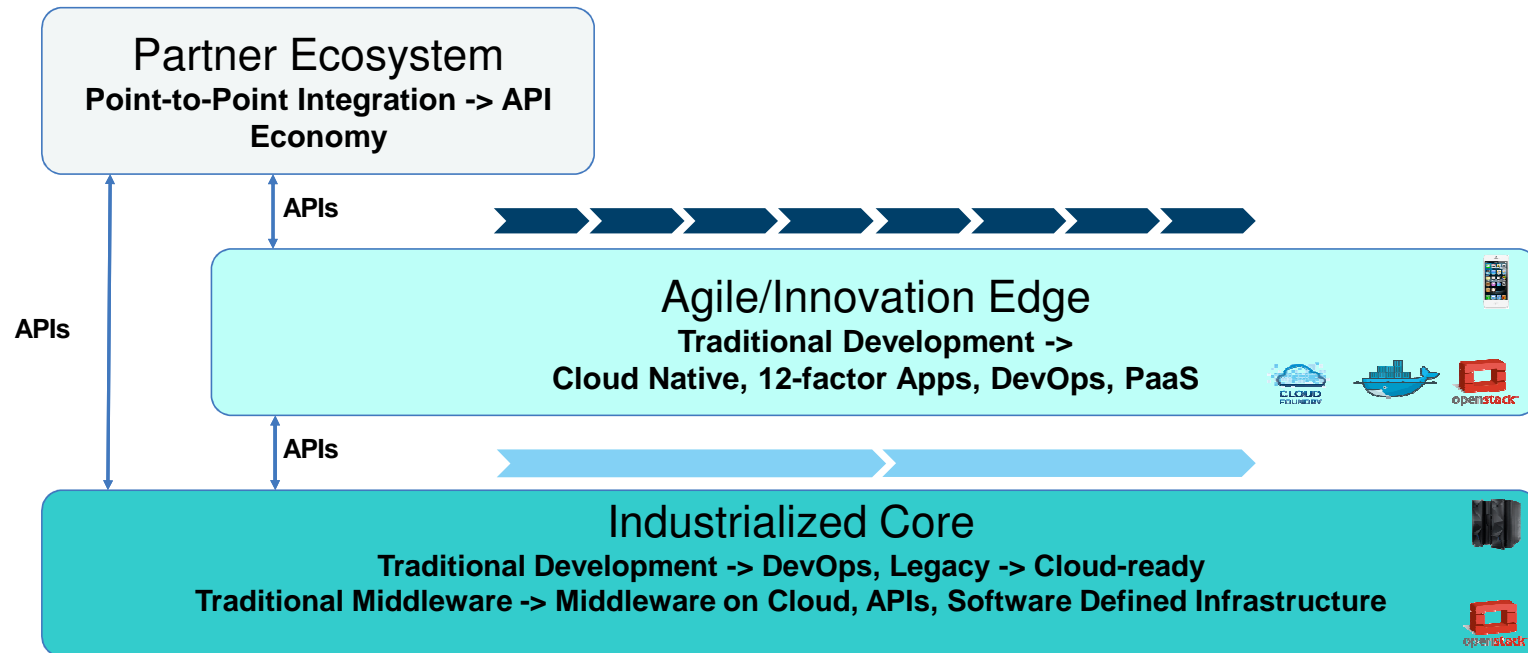
## Differing Assumptions: Cloud Ready v Cloud Native

- Industrialized Core (Cloud Ready) Assumptions
  - The infrastructure provides my NFR's.
  - The infrastructure is stable.
  - The components of my application are co-located.
  - My ops team controls the production servers.
  - If a disaster happens, it's someone else's responsibility to fix it.
- Innovation Edge (Cloud Native) Assumptions
  - My application and my services provide my NFR's.
  - The infrastructure is constantly changing (elastic).
  - My application components may be globally distributed.
  - As a Dev/Ops team member I control the production servers.
  - If a disaster happens, it's my responsibility to make sure my app stays up.



Choosing one or the other has an effect on your team composition and roles

# Adopting Multi-Speed IT World – Transformation



# 12 Factor App

<https://www.ctl.io/blog/post/appfog-and-twelve-factor-apps-explained/>

*How can we create, run, and scale new applications quickly and easily?  
How do we experiment, get to market faster, and reduce the cost of trying new things?*



- The **twelve-factor app** is a methodology for building web apps or software-as-a-service apps that:
  - Use **declarative** formats for setup automation, to minimize time and cost for new developers joining the project;
  - Have a **clean contract** with the underlying operating system, offering **maximum portability** between execution environments;
  - Are suitable for **deployment** on modern **cloud platforms**, obviating the need for servers and systems administration;
  - **Minimize divergence** between development and production, enabling **continuous deployment** for maximum agility
  - And can **scale up** without significant changes to tooling, architecture, or development practices.
- The twelve-factor methodology can be applied to apps written in any programming language, and which use any combination of backing services (database, queue, memory cache, etc).

<b>I. Codebase</b>	One codebase tracked in revision control, many deploys
<b>II. Dependencies</b>	Explicitly declare and isolate dependencies
<b>III. Config</b>	Store config in the environment
<b>IV. Backing Services</b>	Treat backing services as attached resources
<b>V. Build, release, run</b>	Strictly separate build and run stages
<b>VI. Processes</b>	Execute the app as one or more stateless processes
<b>VII. Port binding</b>	Export services via port binding
<b>VIII. Concurrency</b>	Scale out via the process model
<b>IX. Disposability</b>	Maximize robustness with fast startup and graceful shutdown
<b>X. Dev/prod parity</b>	Keep development, staging, and production as similar as possible
<b>XI. Logs</b>	Treat logs as event streams
<b>XII. Admin processes</b>	Run admin/management tasks as one-off processes



# Stateless and Share-nothing



*Stateless apps are designed to withstand failure of underlying hardware components. This is a fact of life in cloud (regardless of the provider you are using).*

- Each application component must be deployed across redundant cloud components
- Each application component must make no assumptions about the underlying infrastructure
- The state of your system is completely defined by your databases and shared storage, and not by each individual running application instance
- Avoiding failure with Test-driven development, Continuous integration, Continuous Deployment

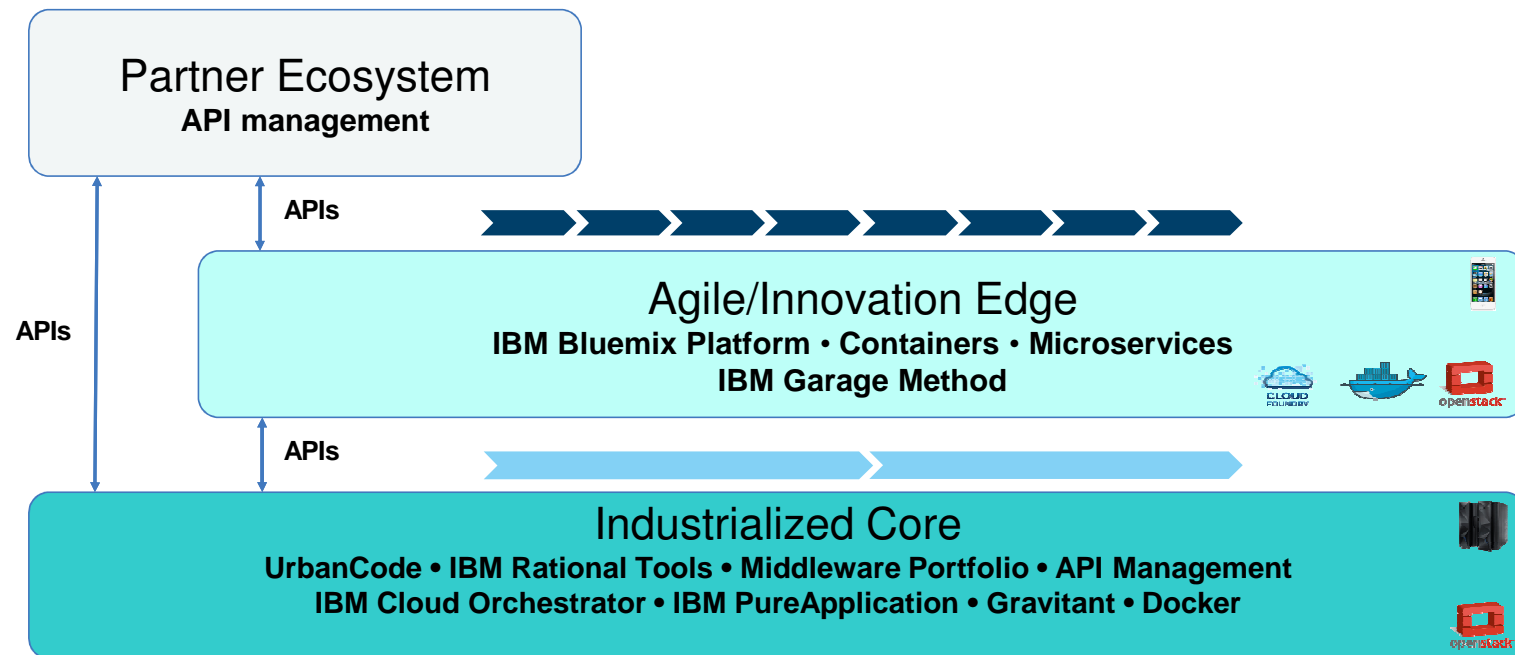
*Execute the app as one or more stateless processes*

The app is executed in the execution environment as one or more processes

Twelve-factor processes are stateless and [share-nothing](#). Any data that needs to persist must be stored in a stateful [backing service](#), typically a database.



# Adopting Multi-Speed IT– Implementation



# DevOps and UrbanCode Deploy with Patterns

- ✓ **Continuous delivery of applications in the cloud**

Automation the continuous delivery of applications and support scaling of your application's growth. Make it easier to deploy EVERY build by making applications and environments elastic

- ✓ **Full Stack Environment Design and Provisioning**

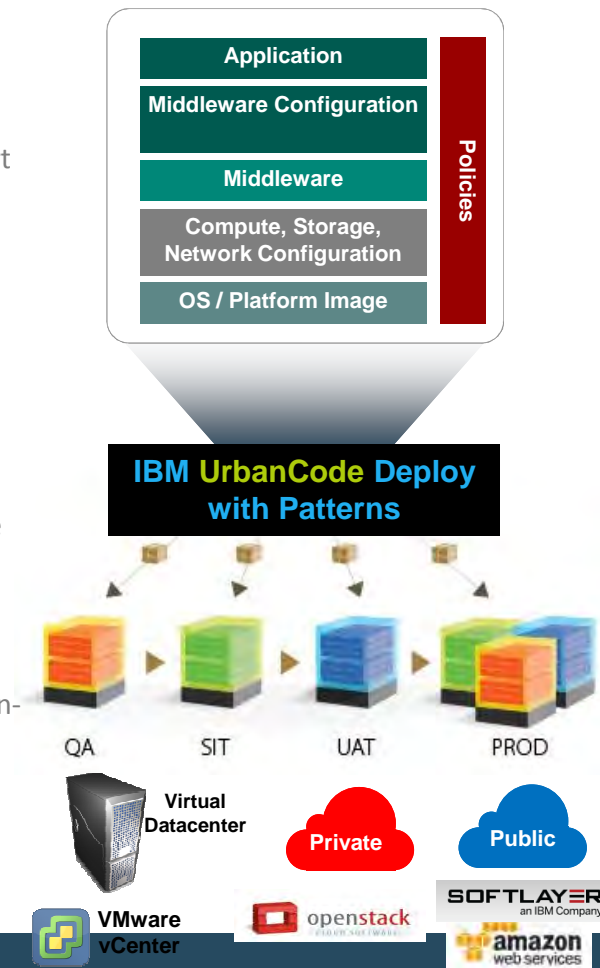
Design complete environment patterns that include applications, infrastructure and middleware. Design and deploy immediately

- ✓ **Portability to heterogeneous clouds**

Update your running environment in-place. Work across multiple clouds including Softlayer, AWS, Openstack, and VMWare.

- ✓ **Hybrid clouds: SaaS or on-premises**

Supports automation delivery to different cloud providers and to on-premise. Cloud agnostic environment patterns.



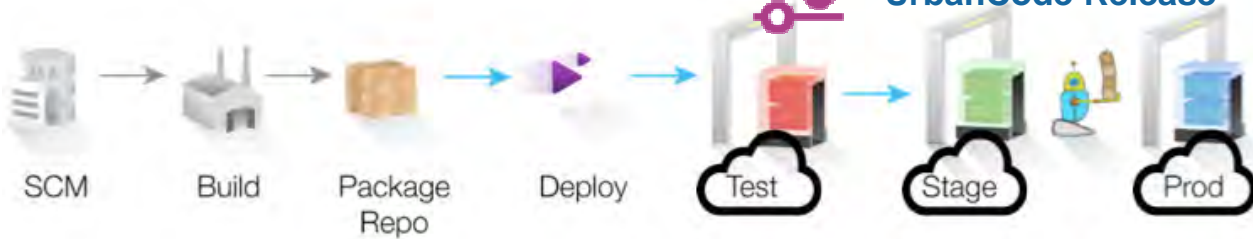
# Hybrid Cloud Deployments through a Single Point of Control

Manage application deployment across dev, test, and production spanning multiple clouds



UrbanCode Deploy

- Key Points:**
- Enable full stack deployments (OS, patterns and applications) across hybrid cloud applications
  - Establish common toolchain framework with plug points to support continuous delivery

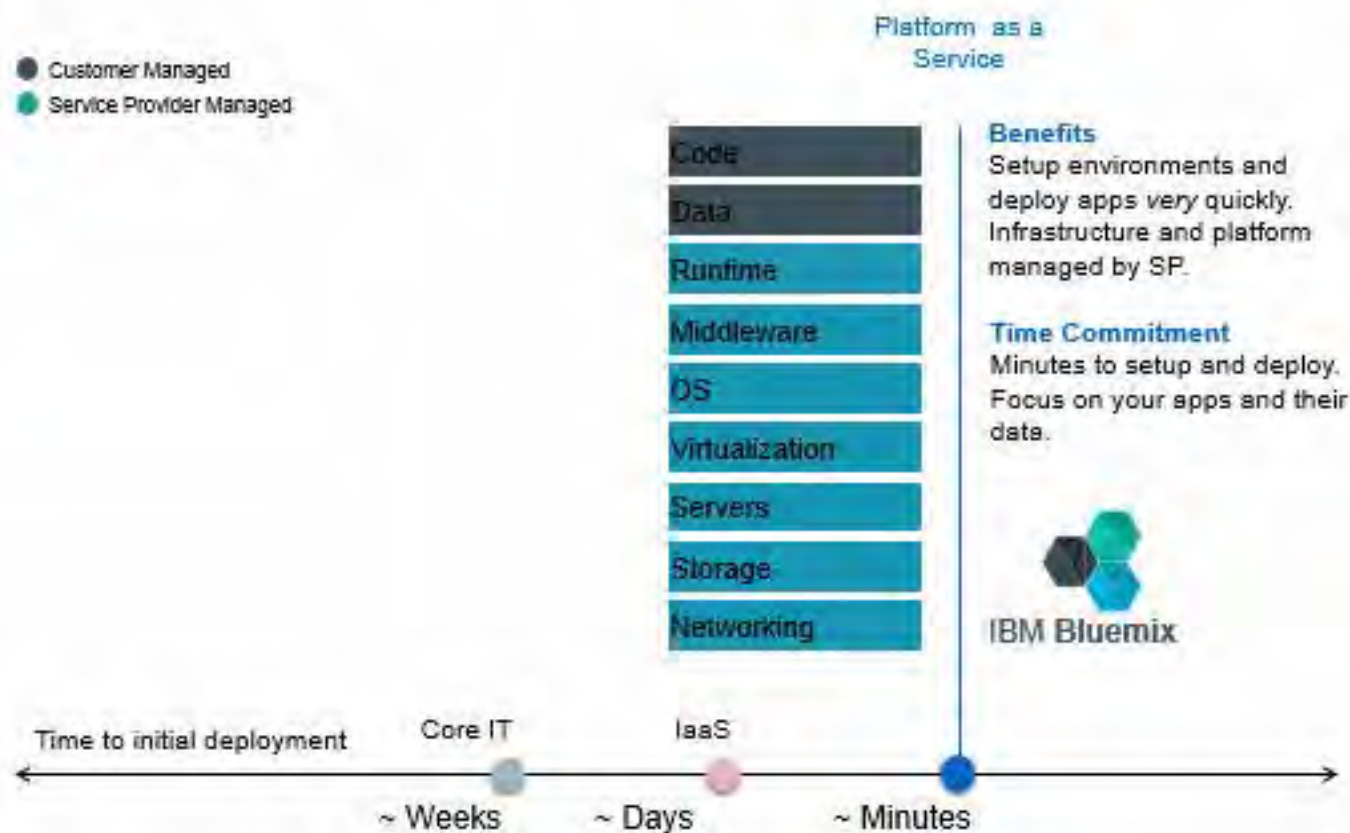


Questions?



## Timing is critical ...

Today's apps must keep up with the speed of the app revolution.



InterConnect 2016

# What is Bluemix? IBM's Cloud Platform

Build, run, scale, manage, integrate & secure applications in the cloud

## Developer experience

- Rapidly deploy and scale applications in any language.
- Compose applications quickly with useful APIs and services and avoid tedious backend config.
- Realize fast time-to-value with simplicity, flexibility and clear documentation.



Built on a foundation of open technology.

## Enterprise capability

- Securely integrate with existing on-prem data and systems.
- Choose from flexible deployment models.
- Manage the full application lifecycle with DevOps.
- Develop and deploy on a platform built on a foundation of open technology.

## Bluemix service categories

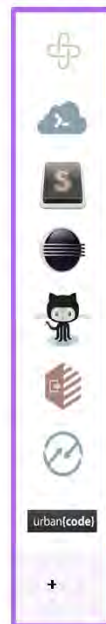
- |                    |                        |                      |
|--------------------|------------------------|----------------------|
| • Network          | • Integrate            | • Mobile             |
| • Storage          | • DevOps               | • Internet of Things |
| • Data & Analytics | • Security             |                      |
| • Watson           | • Application Services |                      |

# Bluemix architecture

Bluemix is built on 4 key open compute technologies: **OpenWhisk**, **Cloud Foundry**, **Docker**, and **OpenStack**, and delivered by 3 deployment options: **Public**, **Dedicated** and **Local**.

It extends each of these with a growing number of **services**, robust **DevOps tooling**, **integration capabilities**, and a seamless **developer experience**.

## DevOps Tooling



## Your Own Hosted Apps / Services



## Catalog of Services that Extend Apps' Functionality



## Flexible Compute Options to Run Apps



## Platform Deployment Options to meet Workload Requirements



## Integration & API Mgmt



# Bluemix deployment models

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## Public

Tap into over 100 IBM and 3rd party services across mobile, IoT, Watson and more to power your modern apps and services.

## Dedicated

Experience an unmatched combination of security and time to value in a cloud that feels like a natural extension of your existing network.

## Local

Take advantage of the true value of cloud behind your firewall with the help of our first-of-its-kind approach to private cloud delivery.

A powerful set of hybrid deployment models

**Across public, dedicated and local cloud, has the same look and feel**

*Key experiences unify the platform deployments*

InterConnect 2016

# Run your apps in seconds

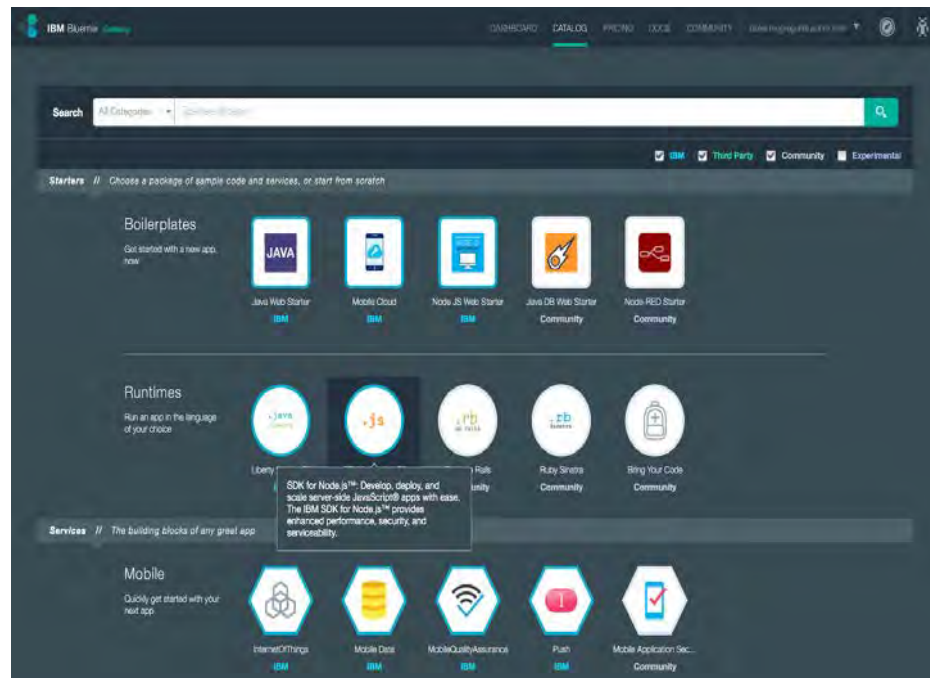
Zero to production in one command. Setup made simple.

No VM or middleware setup

- Provision runtimes in seconds
- Auto and manual scaling options

Multiple language support

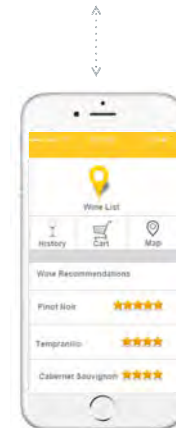
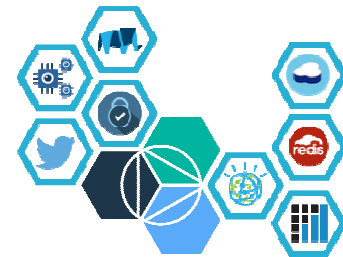
- Java Liberty, JavaScript, and Ruby provided
- Bring any language from the community



# To really disrupt ... focus on building differentiation and rent the rest

Like a DJ meshes up on his Mixer, Dev's can quickly compose apps using Bluemix and increase engagement in areas like:

**Analytics, cognitive computing**  
**Mobile, location**  
**Internet of Things**  
**Social engagement**  
**Identity**  
**API**



# Thank you

